

PROFILE – NEERAJ TULI



Neeraj Tuli

Senior Partner

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Neeraj Tuli joined insurance law specialist Kennedys in London in 1988, and became a partner in the Lloyds office before returning to India in 2000 to set up Tuli & Co. Neeraj is the Senior Partner of Tuli & Co and has more than 28 years of experience in the contentious and non-contentious aspects of the insurance and reinsurance industry. His practice is recommended in various editions of the Legal 500 and Chambers legal directories, with market sources describing him as having ‘remarkable knowledge’ (Legal 500) and ‘a name to be reckoned with, an authority’ (Chambers and Partners, Asia Pacific).

Neeraj regularly assists clients with regulatory advice, product development and insurance coverage issues. Neeraj is also a director of Kennedys Dubai, and divides his time between Dubai and India.

Neeraj also acts as an arbitrator and was invited to be the first president of the Insurance Law Association of India being formed in association with the British Insurance Law Association.

Experience

- Product development - in excess of 730 general and life policies vetted/drafted under the IRDA’s File & Use Procedure.
- Insurance regulatory advice on a variety of matters – product development, distribution, compensation, and training.
- Insurance coverage advice for Insurers and Reinsurers – E&O, D&O, EPLI, Public Liability, Product Liability, Project Liability, CGL, ALOP, EAR, CAR, cargo and life.
- Dispute resolution - Handled litigation in India, England, the US and Papua New Guinea, handled arbitration through the ICC in Paris and the LCIA in London, and attended arbitration hearings in New Delhi, Mumbai, London, New York, San Francisco, Hong Kong, Singapore and Papua New Guinea.

Memberships & Recognition

- Recognised as an “A List” Counsel and one of India’s top 100 lawyers by the India Business Law Journal
- Member of the Confederation of Indian Industry’s national Committee on Dispute Resolution

- Former Chairman of the Indian Associated Chambers of Commerce Expert Insurance Committee (2004-05 and 2005-06)
- The sole India member for the International Association of Defence Counsel (IADC)
- Member of the Bar Council of Delhi

Publications

- Neeraj has a number of publications on the subject of insurance, reinsurance, dispute resolution, international and local arbitration across Mondaq, Legal 500 and a number of other international legal repositories.
- Neeraj has also been a regular contributor for a number of years to:
 - The Insurance & Reinsurance Law Review
 - The International Comparative Legal Guide (ICLG) to Insurance & Reinsurance - India
 - Getting The Deal Through (GTDt) for their Insurance & Reinsurance section as well as their Insurance Litigation
- Exclusive contributor for the 'Arbitration' chapter for India in the Global Legal Insights publication.
- Neeraj frequently lectures on international dispute, claims handling and arbitration and has recently presented in Munich, London, Singapore, Zurich and Dubai among other jurisdictions.